

WYOMING COUNTY IDA BOARD MEETING MINUTES

The WCIDA Board of Directors met on September 27, 2012 at 2:30 p.m. at the Wyoming County Business Services Center, 6470 Route 20A Perry, New York 14530.

1. Roll call was taken. In attendance were: Norb Fuest, Chairman; Amanda Parker, Vice Chair; Bruce Camp, Treasurer; J. Morey, Secretary; Mark Merrill, Assistant Secretary; Michael Heftka, Executive Director; Robin Marschilok, Program Manager.

Also in attendance:

Jerry Davis, Wyoming County Board of Supervisors

Jim Pierce, Wyoming County Business Center, LDC

2. **Administrative**

Minutes of the July 12, 2012 Board meeting were reviewed. A motion was made by M. Merrill and seconded by J. Morey to accept the minutes. The motion was unanimously approved.

The financial reports from July and August 2012 were reviewed and accepted on a motion made by A. Parker, seconded by M. Merrill. The motion was unanimously approved.

Heftka presented draft copies of the proposed 2013 budgets for the WCIDA and the WCBAC for the Board to review.

3. **Project Presentations**

Heftka updated the Board on the Rail Initiative status for the Attica project. The project is currently under a 90 day suspension while environmental issues with Hillcrest concerning odor and air quality are dealt with by NYSDEC and EPA. After discussion the Board agreed to revisit the item next month. Autumn Contracting, which was approved through the bidding process in July to complete the project has agreed to the suspension however would like reimbursement for its bond cost of \$7,000. Rick Henry from Clark Patterson Lee is looking into whether or not we need to pay the full value of the Bond. The Board agreed to pay the bond amount up to \$7,000 on a motion made by M. Merrill, seconded by B. Camp. The motion was unanimously approved.

Heftka presented a request from the Town of Arcade for reimbursement of the cost of top coating the driveway at the Arcade Business Park. The IDA had agreed to cover this cost at the time the Business Park was completed. The Board agreed to pay for the top coating up to \$12,000, contingent on review of all the bids submitted, on a motion made by A. Parker, seconded by B. Camp. The Motion was unanimously approved.

Heftka presented an official bankruptcy discharge concerning the Fore Golf Group.

Heftka then reviewed a letter from Eric Dadd regarding HILEC, LLC in Arcade. The Company was sold to a Niagara County manufacturer who plans to move production and 37 jobs out of Wyoming County. Moving the business out of the county would make the HILEC, LLC loan payable immediately. At this time we are waiting for a response from HILEC.

Tall Bridge Backed Asset Funds sent communication to the IDA requesting a termination of its PILOT which is in the last year of benefits. Paperwork has been completed to terminate the Lease.

The Byrnclyff Conference Center, which was approved for IDA incentives earlier this year, is now changing the scope of the project. Scott Miedenbauer will be meeting with Heftka and A bank representative on Monday to discuss.

Drasgow, Inc. is now looking to move forward with its project that was also approved by the IDA for incentives earlier this year. Drasgow will fill out a loan application to be presented to the Board at a later date.

4. Strategic Plan

Heftka updated the Board on the website design progress for the WCIDA which is still moving forward and should be online by year's end.

Heftka reviewed an e-mail from Jerry Kozlowski updating the progress with the new GLOW Business Retention Program. National Grid has agreed to provide \$30,000 for the project if the counties involved each contributed \$5,000 (for a total of \$20,000). The project's total cost is projected to be \$50,000. The WCIDA Board approved \$5,000 for the project on a motion made by J. Morey and seconded by M. Merrill. The motion was unanimously approved.

5. Other Business and Correspondence

Heftka discussed an article concerning the tax issue which has evolved in the Town of Covington in regards to the Synergy Biogas project. The article states that the Wyoming School will be hard hit if the tax status should be ruled as exempt by the court who is reviewing the case now. The issue could have been avoided if the parties had made an agreement at onset of the project.

Heftka updated the Board on his trip to an IEDC Economic Development Training Class held in Chicago in July.

6. Guest Report

Jim Pierce discussed activity at the WyCo Business Center including a recent meeting between Attica Millworks and prospective Company from Estonia looking for a distribution location in the Northeast. Devin Manufacturing is working on a business deal to sell the company. Markin Tubing is under new leadership and looking to expand with possible help from National Grid to get them the means for the power they need. Heftka and Pierce met with the new owners of the Hillside Inn in Wyoming, they are looking at making the Inn a senior living facility. The Board did not feel it would qualify for IDA incentives.

Heftka will be looking at dates for the WCIDA's Annual meeting possibly in the first two weeks of November.

There being no further business the meeting was adjourned at 4:45 p.m. by unanimous consent.

The next regular scheduled WCIDA Board meeting will be October 11, 2012 at 2:30 p.m. at the Wyoming County Business Services Center.

Minutes prepared by R. Marschilok